

# **AUS CHILL TECHNICAL SERVICES**

**Capability Statement** 



www.Auschill.com.au

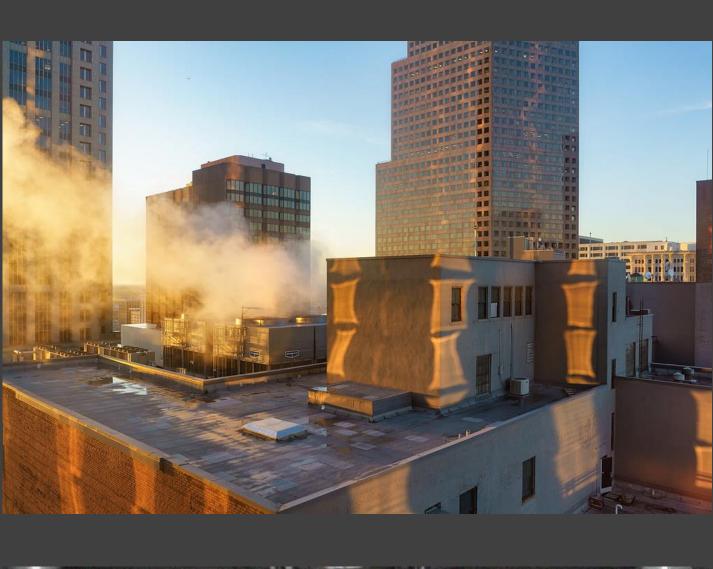


#### Disclaimer

The Opinions, estimates and assessments provided in relation to this document are made by Aus Chill Technical Services in their best judgement, in good faith and are based on sources which are believed to be accurate at the time. The information should not be substituted for obtaining advice from our qualified professionals. Aus Chill Technical Services employees disclaim any liability and responsibility to any person or entity, either having read this publication or not in respect to the consequences of any action taken or omitted to be taken by any person having relied wholly or partially upon any part of the content of this document. No part of this document shall be copied or reproduced without written permission from the management of the Company.

## Contents

COMPANY OVERVIEW	4
OUR VALUES	
ABOUT US	6
SNAPSHOT OF OUR WORK HISTORY	7
OUR MANAGEMENT TEAM	9
OUR COMMITMENT TO LEARNING	10
SAFETY, HEALTH, ENVIRONMENT AND THE COMMUNITY	12
WE SPECIALISE IN	
PROJECT DELIVERY	
WE SPECIALISE IN	
SOME OF OUR CUSTOMERS	
PROJECT VALUE	10





## **COMPANY OVERVIEW**

Aus Chill Technical Services is a privately owned Refrigeration and Airconditioning specialist company based in Perth Western Australia. We have been operating since 2013 and have extensive experience across the entire HVAC and refrigeration spectrum including domestic and commercial developments.

Our company has two distinct work streams that cater for Project delivery on new buildings and developments, as well as a Service delivery section that caters for all types of scheduled service and maintenance requirements. We cover Call outs for those unwanted emergencies and operate 24/7 to assist our clients and customers when the need arises.

Our highly experienced and professional team is focused on delivering what our clients and customers want. We pride ourselves on quality work delivered on time and within budget. We work with our customers to ensure we understand their complete needs and we will work with them to ensure they get the best results possible.

#### **OUR VALUES**



We deliver what we promise. We are Professional, Trustworthy and respect our client's needs.



#### TEAMWORK

We believe in empowering our people and are accountable in executing excellence in our work. We work smart, celebrate success, and recognize excellent work.



## SATISFIED CUSTOMERS

We value our customers and work with them with respect, enthusiasm and want to deliver on expectations. We want customers to see the value we add.



We are committed to continuous improvement. We strive for innovative ideas and solutions in our business and for our clients.





#### ABOUT US

Aus Chill Technical Services was established by the owner Aidan Barnett in 2013 and has been steadily growing since the commencement to encompass domestic and commercial HVAC-R maintenance and servicing as well as new projects for some of Perth's top builders and developers. Employing 11 full-time staff as well as using a multitude of sub-contractors, we have grown to become one of the most reliable air conditioning and refrigeration service companies in the state.

We have also developed a solid reputation in the commercial building and construction sector providing design and construction services to new commercial and domestic developments. We are the Warranty agents for Mitsubishi Heavy Industries in Western Australia providing support and services across the state.

With our team of qualified and experienced Refrigeration Technicians, Pipe Installers and Duct Fitters we can carry out any refrigeration and air conditioning work you may require to a high standard. We have an inhouse building controls and energy management system division which works alongside our installation, service, and maintenance division to help reduce installation and future energy usage costs.

We have industry leading experience installing and commissioning commercial VRF/VRV systems along with developing and commissioning their associated control systems. Our commissioning manager has technically managed and commissioned the onsite D.D.C systems for over 280 recognised commercial projects throughout W.A which include key projects such as Woodside Pluto.

We can offer a level of service & maintenance on buildings where VRF/VRV/DX systems are installed that far exceeds industry standard. Our combined understanding of diagnostic tools, onsite controls systems and HVAC operation principles means that we are confident that we can diagnose and offer a solution to any ongoing maintenance issues that you may have.

With a commercial customer base extending from the City of Nedlands & City of Kalamunda, along with our various commercial builders and companies in between, we can accommodate all clients and meet their needs for service, repair, and installation.

#### Our services include the following:

- Commercial Design and Installation
- Domestic Design and Installation
- Cooler and Freezer Rooms
- Building Stability
- Commissioning
- D.D.C AND Energy Management Systems
- Specialist VRF/VRV Commissioning



### **SNAPSHOT OF OUR WORK HISTORY**

Over the last 11 years we have been involved in developing and providing professional services for the needs of the community in Perth. We have been involved in large commercial developments, residential complexes, schools, and community centres. With a professional and licensed team, we have 100 years of combined industry and technical knowledge. Over the past three years our work and service has included:

- Full air conditioning installation and servicing of two Major residential apartments
- Total refit of 5 schools, 3 leisure centres and 5 community centres
- Five new fuel stations, two automotive show rooms and five fitness centres
- Eight new commercial food outlets, ten restaurants, three pubs and 10 fast food outlets
- Average of 600 annual domestic repairs and maintenance jobs

If you have an unusual job that no other company wants to do,

Aus Chill are there to help you.

7





#### **OUR MANAGEMENT TEAM**

#### Aidan Barnett – Owner/Director

Aidan is a seasoned Air conditioning and refrigeration Technician with 20 years' experience in HVAC-R having worked in the construction and resources industries as well as with Large commercial developers and builders. He has an outstanding record of delivering high quality work, safely, within time and budget constraints, and prides himself on providing value engineered solutions to customers. Over the last 10 years Aidan has developed a solid reputation in the business and established lasting relationships with his customers and clients.

#### Neil Goby – Manager Maintenance Services

With over 20 years' experience in the air conditioning and refrigeration and Construction industry. Neil applies a very hands-on, practical, and client focused service delivery to our clients and customers. Neil is very comfortable dealing with new and repeat customers and ensures a professional service delivery that exceeds our client requirements.

#### Mal Moir – Project Manager/Estimator

With over 40 years in the construction and HVAC-R industry, Mal is a seasoned project manager and estimator and provides a professional overview and manages many of our larger projects. Mal is close to the details on commercial and fit outs and maintains close contact and communications with our key developers and clients. Mal is responsible for assisting with the winning of new work and spends time talking with and understanding what our project clients want in the delivery of our services.

#### Bruna Catelli – Office Administrator

Our Office Administrator Bruna looks after the day-to-day running of the business. Bruna provides the team with support inclusive of administrative issues, procurement, Accounts, HR, and Payroll.

#### Michael Anderton – Project Manager and duct installer

Michael is a qualified Project Manager and duct installer with more than 15 years' experience in the HVAC-R industry. He has an outstanding record of delivering high quality work, safely, within time and budget constraints, and prides himself on providing value engineered solutions to customers.

#### Donny O'Donovan – Lead duct Installer and Site supervisor

Donny is a qualified duct installer and Site Supervisor with over 15 years' experience. His background is in commercial installation and maintenance of HVAC-R systems.

#### Mark Grossmith – Lead refrigeration pipework installer and install Supervisor

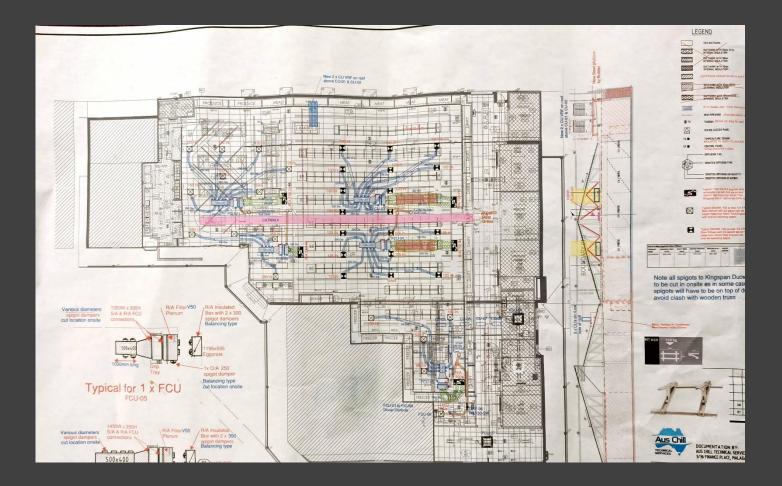
Mark is qualified HVAC-R technician and Site Supervisor with over 35 years' experience in the HVAC-R Industry.

9

## **OUR COMMITMENT TO LEARNING**

We are committed to developing and preparing our future workforce in attaining a nationally recognized credential. Our training pathway combines on the job training with classroom instruction to prepare workers for a skilled career in HVAC-R.

**Apprentices** - Over the history of the company, Aus Chill Technical Services has consistently taken on one apprentice every two years.







## SAFETY, HEALTH, ENVIRONMENT AND THE COMMUNITY

Aus Chill Technical Services is committed to providing a safe, healthy, and environmentally friendly workplace for all employees, Clients, and sub-contractors. The management of this is considered a fundamental business principle endorsed by the active involvement of senior management, supported by the empowerment of line supervision, and legitimised by a culture of accountability and trust across the workforce.

Our safety goals will be achieved through the systematic management of the following principals:

- Proactive Safety Leadership and visible commitment.
- Proactive risk management and hazard identification
- Trained and Competent People.
- Plant, equipment, and facilities that are fit for purpose.
- Good communication, education, and instruction.

We pride ourselves on everyone taking responsibility for their safety and that of their fellow workers and strive to meet all industry codes and legislation that govern our work. We have a range of Policies and Procedures that ensure we eliminate risks and hazard in the workplace. We work closely with our clients and stakeholders to ensure we have a collective safe and healthy work environment free of harm.

We are advocates of continuous improvement and the use of new technology that will ensure we adopt, develop, and utilise Eco friendly products and systems that contribute to a better tomorrow.

Aus Chill Technical Services regularly gets involved with Community based Initiatives including Educational and Children in need of Hospital care.



#### SERVICE AND MAINTENANCE

Our goal is to provide customers with a positive experience when dealing with breakdowns and maintenance problems, backed by our professional team of technicians. No job is too small and our process of identifying your problems and issues ensures we can have you back up and running in no time. We want our customers to receive the responsiveness, care, and attention to detail that they deserve. We make it our focus to assist our customers in achieving the most efficiency from their systems for ongoing cost savings.

The Aus Chill Difference is that we get the job done, at the right price, the right timeframe, and we treat all our customers with the same importance – always.

We Service a range of clients and industries – whether one off or long -term service and maintenance strategies, we can help.

Our clients and customers come from a wide variety of sectors and include the following:

- Domestic Homes
- New developments and construction
- Body corporate buildings and services
- Commercial Real Estate
- Local shires and community centres
- Day care centres
- Medical groups
- Schools and universities
- Aged Care and retirement villages
- Commercial and Fast-food outlets
- Gym and fitness centres
- Pubs and restaurants

## WE SPECIALISE IN

All types of Air conditioning and refrigeration: Ducted air conditioners, Split systems, Evaporative air coolers, pool heaters, cold rooms and freezers, commercial fridges and ice machines.

**Air Conditioning:** Quotes on new and existing Installations, Seasonal and annual maintenance, as well as long term service and maintenance contracts for multiple units and systems.

**Refrigeration and cold rooms:** Quotes on new and existing Installations, Seasonal and annual maintenance as well as long term service and maintenance contracts.

**All repairs:** Prompt attention to breakdowns of all HVAC-R equipment and have a 24/7 callout for those unwanted emergencies. We service and repair all makes of HVAC-R equipment.

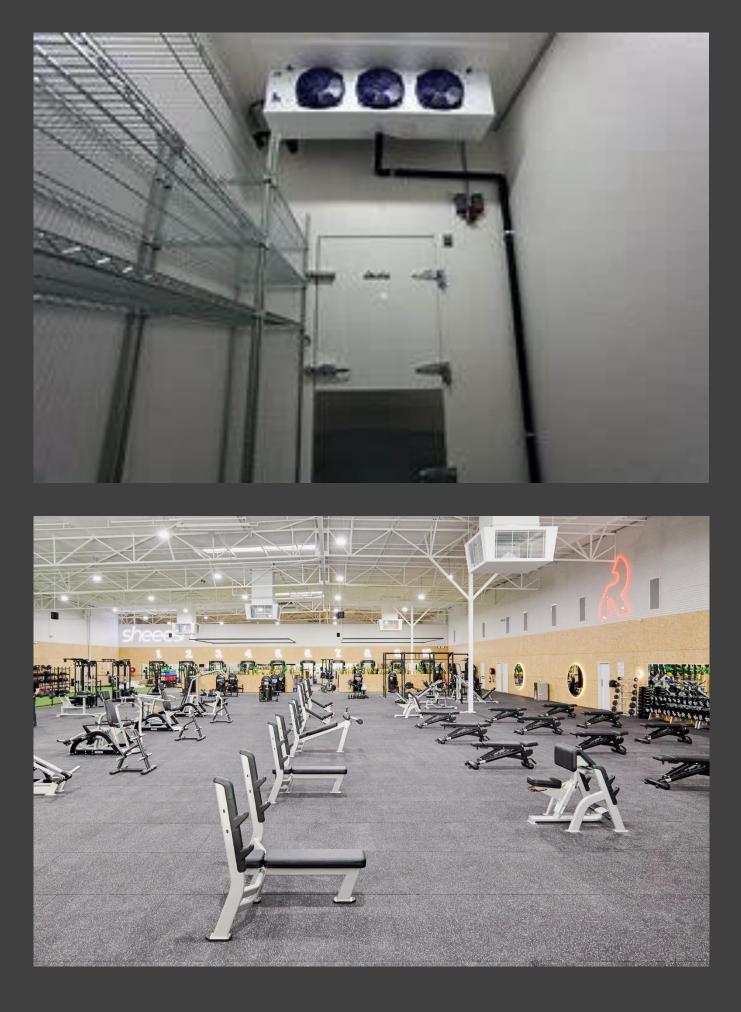
**Re Fit:** We provide a refit service when there is a need to replace old systems with more efficient new equipment. We will remove unserviceable systems and install reliable, smart HVAC-R systems that deliver superior ecofriendly efficiency.

**Airflow and cooling assessments:** We will carry out measurements and provide you with a detailed report on your current systems with a view to increasing efficiency and modelling new systems which are more efficient and good for our planets carbon footprint.

We provide on-site consultations and pricing and discuss the best solution for our clients.



Aus Chill is also the official warrantee agent for Mitsubishi in Western Australia



## **PROJECT DELIVERY**

We have experience across a wide range of small and larger projects including new residential and commercial buildings, existing refurbished projects and fit outs and continue to deliver quality work with our developers and builders.

Our projects section focuses on a smaller number of Key Projects at any given time such that we can focus on and provide the time and attention required to deliver quality work. Each of our projects has a dedicated Project Manager responsible for delivering the work.

Our capability in Design, Build and Commissioning relies on a professional team of Engineers, Estimators, Project Managers and Supervisors that are focused on value engineered results at the right price and delivered on time.

### WE SPECIALISE IN

**Design:** We will carry out detailed design of HVAC-R systems for new buildings and commercial developments to ensure that our clients are provided with the best and most efficient systems within their budget requirements. We pride ourselves on delivering quality advice, expert design using trusted brands with reliable and professional work. We pride ourselves on communicating with our clients and providing value-engineered solutions and improvements to lower costs and increase efficiency.

**Construction:** We will customize HVAC-R systems to ensure that they seamlessly fit into building spaces without compromising air flows, cooling, or heating requirements, and deliver on the intended volumes or air and consistent temperatures.

**Commissioning:** Designing and constructing to the highest quality ensures that we save time on commissioning and delivering final products that are calibrated and delivered against the designed specifications we install.

Our Projects: Our new and existing projects include the following:

- Residential Apartment blocks
- Commercial retail development centres
- Leisure centres and local shires
- Schools and educational facilities
- Restaurants, commercial food, and fast-food outlets
- Childcare Centres
- Retirement and aged care centres
- Fuel Stations
- Fitness centres and gyms
- Automative sales rooms

## SOME OF OUR CUSTOMERS

We work with several large Commercial Builders and Developers in Perth providing fit out, service and Maintenance capabilities. We have the capability of designing and commissioning custom-made HVAC-R systems to meet the needs of our clients.



## PROJECT VALUE

Some of the key Projects that we have been involved in by value.

Project	Completion Date	Project Value	Consultant	Builder/Developer
BP Bibra Lake, Ballajura				
&Greenwood	January 2022	\$355,150.00	Aus Chill Technical Services	Bella Build and Design
AIC Kewdale Campus Pool Hall	March 2022	\$550,000.00	HKS Engineering	Construct Perth
Brabham Development 9				
Commercial tennancies	October 2022	\$198,900.00	Aus Chill Technical Services	Bella Build and Design
Snap Fitness Canningvale	November 2022	\$145,640.00	Aus Chill Technical Services	Tydan
IGA Curtin University	March 2023	\$485,000.00	LCI Consultants	VC Build
Yarralinka PS Stage 2	March 2023	\$567,500.00	SMW&C	Universal Constructions
Beacon Lighting Joondalup	June 2023	\$149,013.00	Aus Chill Technical Services	Arise Developments
EMRC Waste	August 2023	\$344,000.00	ACOR	Bistel
Kitchen Warehouse Joondalup	September 2023	\$104,640.00	Aus Chill Technical Services	Arise Developments
Hungry Jacks Ellenbrook	September 2023	\$243,913.00	Wildeisen & Associates	Renascent
Piara Waters Village	October 2023	\$655,665.00	Froster Engineering	Alto Construction
Revo Fitness	December 2023	\$247,605.00	Alpha Zeta	Renascent
IGA Maddington	January 2024	\$410,000.00	Froster Engineering	Alto Construction
AIC Forrestdale	January 2024	\$959,541.00	HKS Engineering	Metrocon
AIC Henley Brook	January 2024	\$1,001,872.00	HKS Engineering	Sanpro



## CONTACT US

P: (08) 6406 1398 M: 0409 814 223 E: service@auschill.com.au W: www.auschill.com.au 3/36 Finance Place Malaga Perth WA 6090



ARC AUSTRALIAN REFRIGERATION COUNCIL